



### ***Cat's Pajamas EDI Invoice Module Now Available***

The Cat's Pajamas EDI invoice module that interfaces with Unitech EDI Systems' translator is now available. It allows Pubnet publishers to send electronic invoices to Baker & Taylor, Amazon and Maruzen, among others. For more information, contact Rich Vettel, Unitech EDI Systems, at 617/846-9790 or Thomson Learning at 513/229-1210.

### ***Publisher Spotlight: SourceBooks***

Sourcebooks, Inc. is a unique publishing house committed to making an impact on society, the industry and individual readers by publishing books with high-quality content and exceptional value. Founded in 1987 by Dominique Raccah, Sourcebooks thrived for many years publishing professional finance titles and books for bankers. In the early 1990s, Sourcebooks expanded into other general trade books and non-bookstore materials. Today it publishes self-help, parenting, business and reference paperbacks. Visit [www.sourcebooks.com](http://www.sourcebooks.com) for additional corporate information.

Sourcebooks recently joined the Pubnet community and currently receives 850 Purchase Orders and sends 855 Purchase Acknowledgements. According to Lynn Dilger, Sourcebooks' Information Systems Manager, the Pubnet team has been extremely available and accommodating in getting Sourcebooks up and running on the system. Lynn may be reached at [lynn.dilger@sourcebooks.com](mailto:lynn.dilger@sourcebooks.com) or 630/961-3900 x 228.

Sourcebooks is headquartered at 1935 Brookdale Rd., Ste. 139 in Naperville, Ill. 60563. Trading partner relationships with Sourcebooks may be initiated by contacting MISG Client Services at 800/782-6381.

### ***Pubnet Vendor Contact Information***

Pubnet vendor and retailer contact information is available at [www.pubnet.org](http://www.pubnet.org). Visit the Web site's "What's New" section, and click the link to the "Vendor/Retailer List." You will be required to enter a user ID and password. Your user ID is your SAN number, and your Pubnet password may be used as the password. If you find any information that needs to be changed or updated, please contact [cservice@misg.com](mailto:cservice@misg.com).

### ***Changes in Insurance Policies Covering Cybercrime***

Insurance policies covering Information Technology (IT) typically protect against physical loss. Many insurers will exclude online assets from standard commercial insurance policies this year, shifting the coverage to costlier supplemental policies. Some policies will offer no coverage if IT damage was terrorist related. Insurers want to make it clear that losses stemming from denial of service, viruses and intellectual property violations are not covered by standard policies. Supplemental policies, which cover these attacks, can range from two to eight percent of the overall premium's cost. The coverage also often requires an audit of security systems and policies, which can range in price from \$4,500 to \$50,000.

Some insurers will exclude all coverage of terrorist activities, both virtual and physical. Others will offer cyber-policies that cover terrorist threats. Proving that a cyber attack was the result of terrorism will be a major challenge. A virus accidentally spread from a third-world country is not necessarily the result of a terrorist attack.

The cyber insurance market is expected to reach \$2.5 billion by 2004 according to the Insurance Information Institute in New York. Many corporate decision makers believe the coverage is unnecessary. Their thinking is insurance is only a concern for larger companies

#### **Client Service**

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[cservices@misg.com](mailto:cservices@misg.com)

#### **Sales**

919/406-8829  
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#### **Marketing**

919/406-8846  
[info@misg.com](mailto:info@misg.com)

where Cybercrime happens more frequently. The truth is that any company can be susceptible to Cybercrime, and without insurance, victims may pay millions of dollars to correct damage caused by these crimes.

***AMP Titles will soon be Available from  
Simon & Schuster through Pubnet***

Simon & Schuster will begin a distribution relationship with Andrews McMeel Publishing (AMP) on February 1, 2002. You should receive AMP titles in your 832 file for the first time this week. Simon & Schuster is prepared to receive Pubnet orders and hold backorders until February 1.

***Random House Acquires Golden Books***

On March 1, 2002, Golden Books will be integrated into Random House Inc., and Golden Books will no longer accept orders. As of noon March 1, the Golden Books mailbox will be disconnected and all Golden Books orders must be placed via the Random House mailbox, SAN 2013975. Orders sent to the Golden mailbox after noon on March 1 will not be processed.

Orders sent to Golden prior to noon on February 21 will be invoiced by Golden Books. Orders sent to the Golden mailbox between 12:01 p.m. February 21 and noon March 1 will be converted to Random House systems and invoiced by Random House. POAs will not be available until these orders have been converted by Random House on March 3.

Please contact JoAnn Sanner at [jsanner@randomhouse.com](mailto:jsanner@randomhouse.com) or 800/726-0600 ext. 7619 with questions.



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